


Client Success Story | Manufacturing

# Cybersecurity Investment Proves Its Value When It Matters Most

Ten-8 Fire & Safety supplies specialized vehicles, equipment, and support to first responders and municipalities. When a cybersecurity incident tested its environment, Entech's existing protections helped detect and contain the threat before it could spread. The experience reinforced the value of proactive security and led Ten-8 to expand its cybersecurity investment.

## Problem

- A cybersecurity incident tested Ten-8's existing defenses.
- The threat had the potential to spread across the environment.
- Leadership needed to understand the impact and determine next steps.

## Solution

Entech's layered security protections, including Huntress, helped detect and contain the threat before it spread. A forensic investigation validated the effectiveness of those defenses. Following the incident, Ten-8 expanded from Entech's Comprehensive offering to Complete, strengthening its cybersecurity strategy with the full security stack.

## Outcome

- Threat detected and contained with no further spread.
- Lateral movement across the environment blocked.
- Greater visibility into the organization's security posture.
- Expanded cybersecurity investment with Entech's Complete offering.

> “This experience reinforced why we invest in cybersecurity before we need it.”
>
> **Richard Downer**
> COO, Ten-8 Fire and Safety, Inc.

## Services

- **Managed IT**
- **Cybersecurity**
- **24/7 Support & Monitoring**

## By the Numbers

**1**
**Incident Contained**

**No**
**Further Spread**

**Full**
**Security Stack Adopted**

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